



Corporate Update

March 2019

03/01/2019





Forward-Looking Statements / Non-GAAP Financial Measures / Trademarks

Safe-Harbor Statement

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements, other than statements of historical fact, including, without limitation, our financial guidance and forecasts, statements regarding the anticipated financial implications of our acquisitions of PaxVax and Adapt Pharma and any other statements containing the words "will," "believes," "expects," "anticipates," "intends," "plans," "targets," "forecasts," "estimates" and similar expressions in conjunction with, among other things, discussions of the Company's outlook, financial performance or financial condition, product sales, government development or procurement contracts or awards, government appropriations, manufacturing capabilities, continued deliveries of BioThrax to the SNS, Emergency Use Authorization (EUA) pre-approval for NuThrax and initial deliveries of NuThrax to the SNS following EUA pre-approval, anticipated sales of NARCAN Nasal Spray, Vivotif and Vaxchora, completion of deliveries under a previous commitment and initiation of new deliveries of ACAM2000 to the SNS under an anticipated follow-on contract, and development projects funded by third parties are forward-looking statements. These forward-looking statements are based on our current intentions, beliefs and expectations regarding future events. We cannot guarantee that any forward-looking statement will be accurate. Investors should realize that if underlying assumptions prove inaccurate or unknown risks or uncertainties materialize, actual results could differ materially from our expectations. Investors are, therefore, cautioned not to place undue reliance on any forward-looking statement. Any forward-looking statement speaks only as of the date of this press release, and, except as required by law, we do not undertake to update any forward-looking statement to reflect new information, events or circumstances.

There are a number of important factors that could cause the Company's actual results to differ materially from those indicated by such forward-looking statements, including the availability of funding and the exercise of options under our BioThrax and NuThrax contracts; appropriations for the procurement of our products; our ability to secure EUA pre-authorization approval and licensure of NuThrax from the FDA within the anticipated timeframe, if at all; availability of funding for our U.S. government grants and contracts; our ability to successfully integrate and develop the operations, products candidates, programs, and personnel of any entities, businesses or products that we acquire, including our recently completed acquisitions of PaxVax and Adapt; our ability to complete expected deliveries of BioThrax, ACAM2000 and raxibacumab; our ability to establish a multi-year follow-on contract for ACAM2000; our ability to advance the technology transfer of raxibacumab to the Company's Bayview facility; our ability to identify and acquire or in-license products or product candidates that satisfy our selection criteria; our ability and the ability of our collaborators to protect our intellectual property rights; whether anticipated synergies and benefits from an acquisition or in-license will be realized within expected time periods, if at all; our ability to utilize our manufacturing facilities and expand our capabilities; our ability and the ability of our contractors and suppliers to maintain compliance with Current Good Manufacturing Practices and other regulatory obligations; the results of regulatory inspections; possible other future material legal proceedings; the success of our ongoing and planned development programs; the timing and results of clinical trials; the timing of and our ability to obtain and maintain regulatory approvals for our product candidates; and our commercialization, marketing and manufacturing capabilities and strategy. The foregoing sets forth many, but not all, of the factors that c

Non-GAAP Financial Measures

This presentation contains three financial measures (Adjusted Net Income, EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) and Adjusted EBTIDA) that are considered "non-GAAP" financial measures under applicable Securities and Exchange Commission rules and regulations. These non-GAAP financial measures should be considered supplemental to and not a substitute for financial information prepared in accordance with generally accepted accounting principles. The Company's definition of these non-GAAP measures may differ from similarly titled measures used by others. Adjusted Net Income adjusts for specified items that can be highly variable or difficult to predict, or reflect the non-cash impact of charges resulting from purchase accounting. EBITDA reflects net income excluding the impact of depreciation, amortization, interest expense and provision for income taxes. Adjusted EBITDA also excludes specified items that can be highly variable and the non-cash impact of certain purchase accounting adjustments (which are tax effected utilizing the statutory tax rate for the US). The Company views these non-GAAP financial measures as a means to facilitate management's financial and operational decision-making, including evaluation of the Company's historical operating results and comparison to competitors' operating results. These non-GAAP financial measures reflect an additional way of viewing aspects of the Company's operations that, when viewed with GAAP results and the reconcilitations to the corresponding GAAP financial measure, may provide a more complete understanding of factors and trends affecting the Company's business. The determination of the amounts that are excluded from these non-GAAP financial measures are a matter of management judgment and depend upon, among other factors, the nature of the underlying expense or income amounts. Because non-GAAP financial measures exclude the effect of items that will increase or decrease the Company's reported results of operations, management stron

Trademarks

BioThrax® (Anthrax Vaccine Adsorbed), RSDL® (Reactive Skin Decontamination Lotion Kit), BAT® [Botulism Antitoxin Heptavalent (A,B,C,D,E,F,G)-(Equine)], Anthraxil® (Anthrax Immune Globulin Intravenous [human]), NuThrax™ (anthrax vaccine adsorbed with CPG 7909 adjuvant), VIGIV [Vaccinia Immune Globulin Intravenous (Human)], Trobigard™ (atropine sulfate, obidoxime chloride), ACAM2000®, (Smallpox (Vaccinia) Vaccine, Live), raxibacumab (Anthrax Monoclonal), Vivotif® (Typhoid Vaccine Live Oral Ty21a), Vaxchora® (Cholera Vaccine, Live, Oral), NARCAN® (naloxone HCl) Nasal Spray and any and all Emergent BioSolutions Inc. brands, products, services and feature names, logos and slogans are trademarks or registered trademarks of Emergent BioSolutions Inc. or its subsidiaries in the United States or other countries. All other brands, products, services and feature names or trademarks are the property of their respective owners.

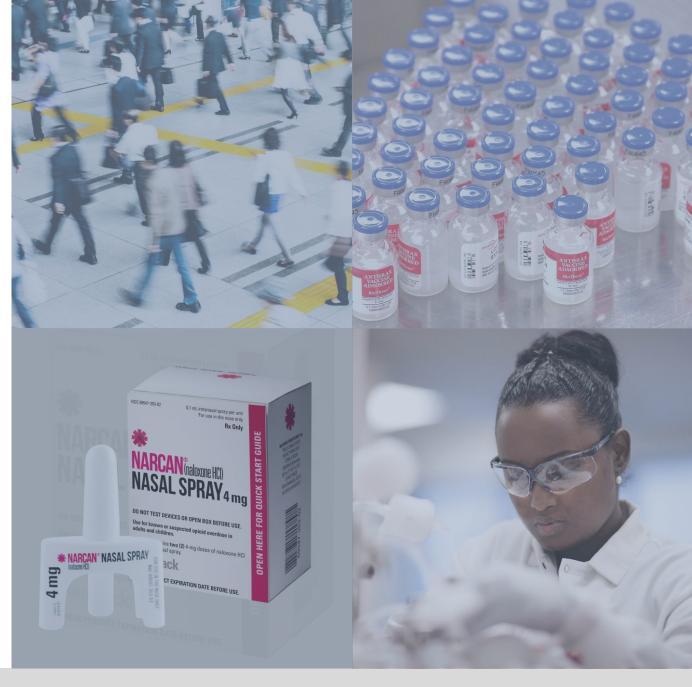


Who We Are

Our mission is simple -

To Protect and Enhance Life

As a global life sciences company, Emergent is focused on providing specialty products for civilian and military populations that address accidental, deliberate and naturally occurring public health threats







Global Locations

Marketed Products

>15

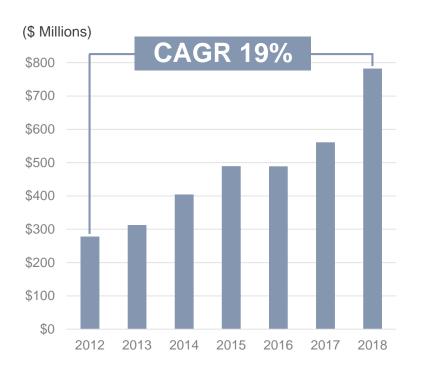
Pipeline Products Platform Technologies Multiple CDMO Services



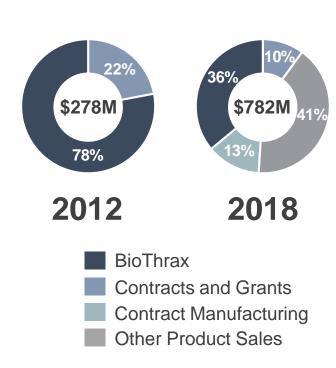


Track Record of Profitable, Diversified Growth

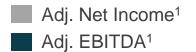
Revenue Growth

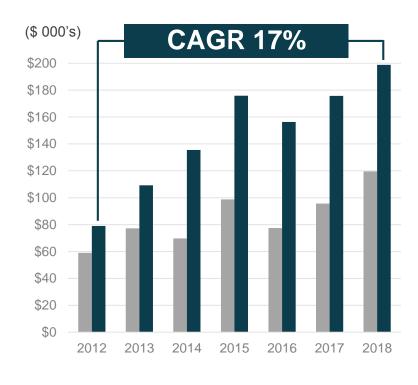


Revenue Diversification



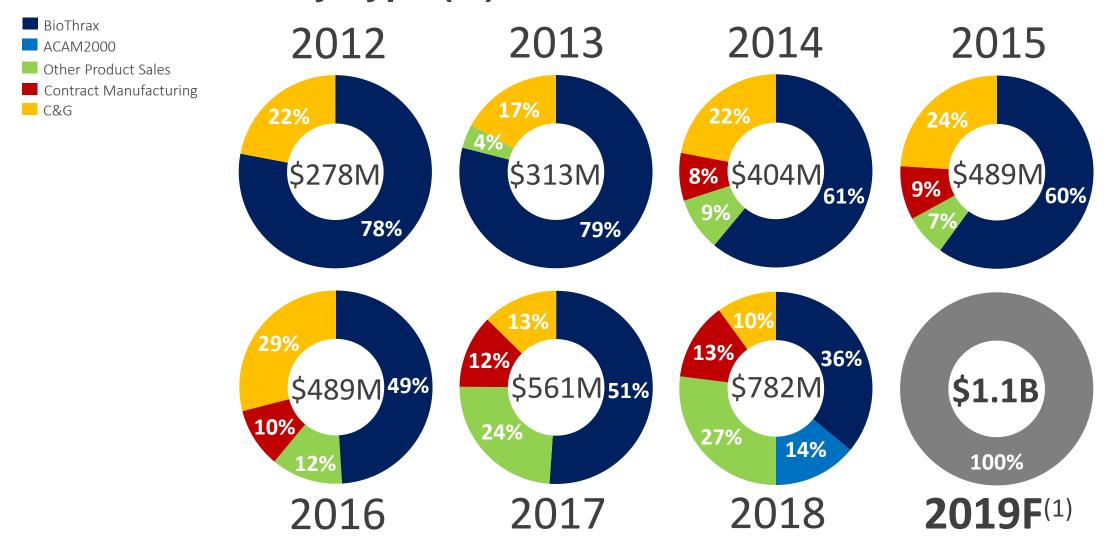
Growth in Profitability





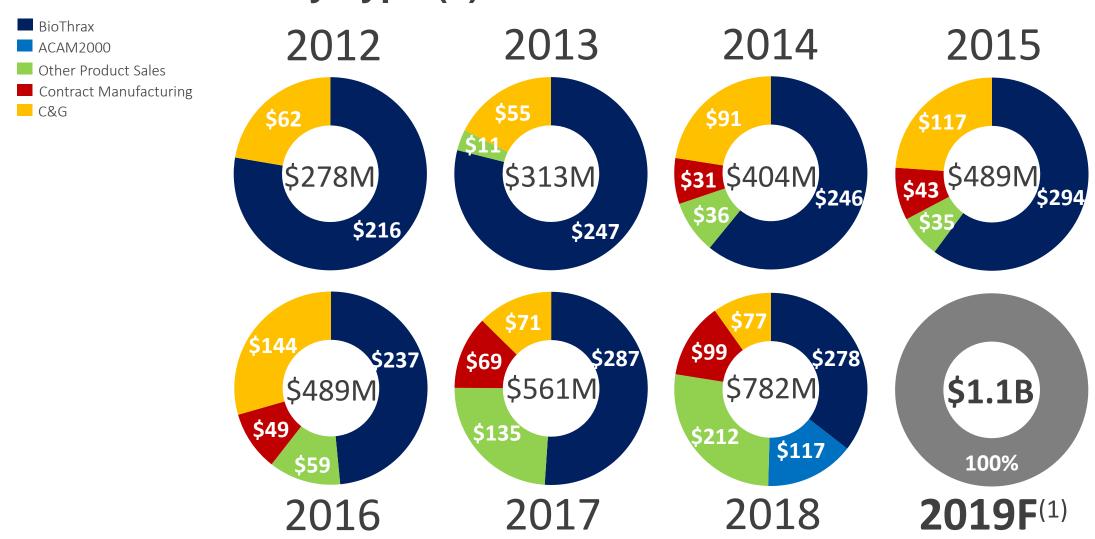


Revenue Diversification – Total Revenue By Type (%)



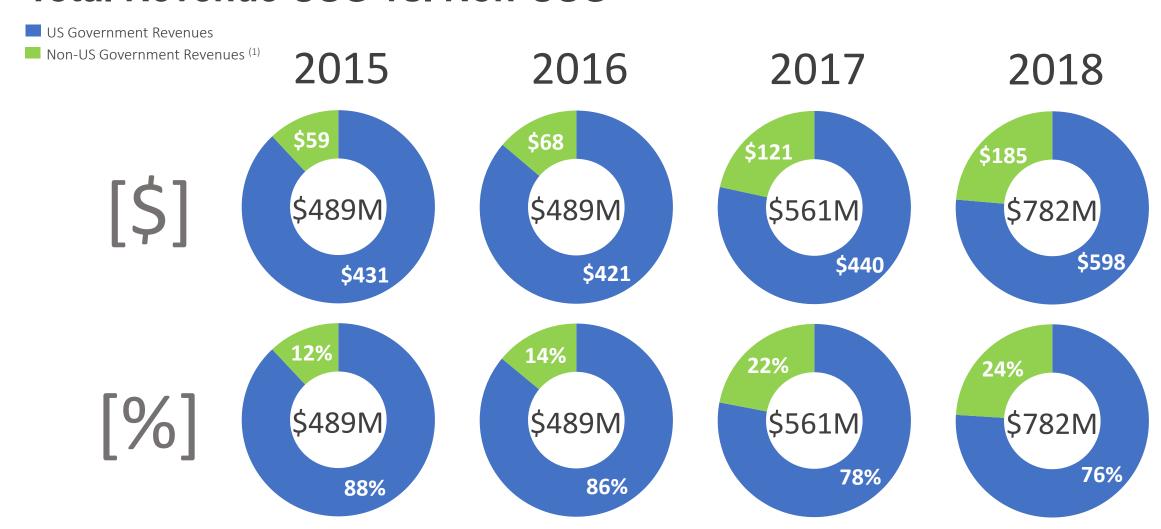


Revenue Diversification – Total Revenue By Type (\$)





Customer Concentration – Total Revenue USG vs. Non-USG





Global Public Health Threats¹

CHEMICAL:

Nerve agents, cyanide, chlorine, toxic industrial chemicals

BIOLOGICAL:

Anthrax, smallpox, botulism, Ebola, other category A threats

RADIOLOGICAL/ NUCLEAR:

Nuclear, radiological agents

EXPLOSIVE:

Trauma, burn, wound care

OPIOIDS:

Addiction treatment Overdose response

CBRNE Public pioid Health **Threats**

Travelers' Diseases

EMERGING INFECTIOUS DISEASES:

Adenovirus

Burkholderia

Chikungunya

Dengue

Gram-negative organisms

Lassa

Marburg

MERS

Multi-drug resistant pathogens

Nipah

Pandemic influenza

SARS

Zika

TRAVELERS' DISEASES:

Cholera

ETEC

Hepatitis A/Hepatitis B

Japanese encephalitis

Malaria

Polio

Rabies

Shigella

Typhoid

Yellow fever



Business Unit Structure Drives Strategy Execution

Vaccines & Anti-Infectives



Antibody Therapeutics



Devices



CDMO



- Focused leadership teams
- Tailored strategies and plans
- Revenue-generating products/services
- Unique development programs
- Distinctive core competencies
- Streamlined operations



Product Portfolio | Vaccines, Antibody Therapeutics, Drug-Device Combinations

Anthrax



BioThrax®
(Anthrax Vaccine Adsorbed)



Raxibacumab injection
A fully human monoclonal antibody



Anthrasil®
[Anthrax Immune Globulin Intravenous (human)]

Smallpox



ACAM2000® (Smallpox (Vaccinia) Vaccine, Live)



VIGIV CNJ-016®
[Vaccinia Immune Globulin
Intravenous (Human)] (VIGIV)

Botulism



BAT ®
[Botulism Antitoxin Heptavalent (A, B, C, D, E, F, G) - (Equine)]

Nerve & Chemical Agents

Trobigard[™]
Atropine sulfate, obidoxime chlorideauto-injector¹



RSDL®
(Reactive Skin Decontamination Lotion Kit)



Travelers' Diseases

Vivotif®
(Typhoid Vaccine Live
Oral Ty21a)



Vaxchora® (Cholera Vaccine, Live, Oral)



Opioid Overdose

NARCAN® (naloxone HCl) Nasal Spray



Products



Our Business

Development Pipeline | Vaccines, Anti-Infectives, Antibody Therapeutics

	Thurst	Doutnes	Priority	Duo Clinical	Clinical Phase				
Development Candidate	Threat	Partner	Review Voucher ¹	Pre Clinical	ı	II	III		
NuThrax TM AV7909 (anthrax vaccine adsorbed with CPG 7909 adjuvant)	CBRNE	HHS - BARDA	-				2019 ²		
FLU-IGIV (Seasonal Influenza A therapeutic)	EID	-	-				2020 ²		
Chikungunya (Chikungunya VLP vaccine)	EID	-	✓				2020 ²		
Adenovirus 4/7 (Live, attenuated vaccine)	EID	DoD - MRMC	-						
ZIKV-IG** (Zika Virus therapeutic)	EID	-	✓						
UNI-FLU (Universal influenza vaccine)	EID	-	✓						
EBX-205 (Broad-spectrum antibiotic)	EID	-	✓						
GC-072 (EV-035 Series) (Burkholderia antibiotic)	CBRNE	DoD - DTRA	✓						
FILOV (Pan-Ebola and Sudan Virus therapeutic)	CBRNE	-	✓						
EBI-001 (Pan-respiratory iminosugar antiviral)	EID	-	✓						
rVSV-VHF (Vector vaccine for viral hemorrhagic fevers)	EID	CEPI	✓						



¹ Priority Review Program authorizes the FDA to award a voucher for priority review to the sponsor/manufacturer of a newly approved drug or biologic targeting a neglected tropical disease or rare pediatric disease.

² Target date for first subject enrollment.

Our Business

Development Pipeline | Drug-Device Combinations

Development Candidate	Threat	Partner	Priority Review Voucher ¹	Formative Studies	Registration Trials	Regulatory Application	
D4 (2PAM/Atropine)	CBRNE	DoD - MCS	-				
SIAN (Stabilized Isoamyl Nitrite)	CBRNE	HHS - BARDA	-				
Development Candidates from Adapt Pharma Acquisition (Drug and Drug-Device Combinations)	Opioid Overdose	-	-	Multiple constructs in various stages of development focused on new delivery and treatment options for opioid overdose emerge response and opioid use disorder.			



Robust and Growing CDMO Service Business

Marketed Services

- Clinical and commercial scale
- Process development
- Analytical and laboratory services
- cGMP bulk drug substance
- cGMP final drug product
- Fill/finish + label/pack + distribution
- Bacterial + viral + mammalian
- Sporeformer/Non-sporeformer change-over
- BSL3 containment
- Stainless steel + single-use
- Regulatory + quality

Experienced Service Provider

- Producing or supporting manufacture of >30 commercial products
- Contributed to development, production of >200 clinical products
- Inspected by:
 - U.S. Food and Drug Administration (FDA)
 - Health Canada
 - European Medicines Agency (EMA)
 - Medicines and Healthcare Products Regulatory Agency U.K. (MHRA)
 - Federal Ministry of Health Germany (BMGS)
 - National Health Surveillance Agency Brazil (ANVISA)
 - Pharmaceuticals and Medical Devices Agency (PMDA)
 - Gulf Cooperation Council (GCC)

Government-Selected Solutions Provider: CIADM

- One of three Centers for Innovation in Advanced Development and Manufacturing (CIADM) in the U.S.
- Public-private partnership with BARDA
- Surge-capacity ready, infrastructure for biologics-based MCMs
- Flexible manufacturing addresses biological threats, EIDs



2018 Performance

Financial R	esults	Selected Operational Accomplishments
Total Revenue	\$782M; +39% YoY	✓ Completed two revenue-generating acquisitions
Pre-Tax Income	\$82M	✓ Submitted EUA filing for NuThrax [™]
GAAP Net Income	\$63M	 ✓ Increased pipeline to at least 4 product candidates in advanced development ✓ Secured licensure of BioThrax[®] in
Adjusted Net Income ¹ <i>Margin</i>	\$120M; +25% YoY 15%	 ✓ Secured licensure of blottmax° in 6 additional countries ✓ Secured financing of up to \$1.1B
EBITDA ¹	\$153M	to support current and future M&A
Adjusted EBITDA ¹ Margin	\$199M; +13% YoY 25%	



2019 Financial and Operational Goals

Full Ye Financial		Operational Goals
Total Revenue	\$1,060M-\$1,140M	 Secure EUA approval for NuThrax[™] and complete deliveries under existing BARDA contract
Adjusted Net Income ² <i>Margin</i> ³	\$150M-\$180M 15%	 Secure new multi-year ACAM2000[®] and raxibacumab procurement contracts to enable continuous deliveries to Strategic National Stockpile Continue programs to support awareness,
Adjusted EBITDA ² <i>Margin</i> ³	\$280M-\$310M 27%	availability and affordability of NARCAN® Nasal Spray 4 mg Progress 3 products into phase 3 or beyond

emergent biosolutions*

¹ The financial forecast for 2019 shown in this presentation is only effective as of February 21, 2019, the date it was originally provided. Please see the appendix for non-GAAP reconciliation tables.

² See the Appendix for non-GAAP reconciliation tables.

³ Assumes the midpoint of the forecasted range for each of the relevant inputs supporting this calculation.

Growth Drivers | Organic Business

Vaccines & Anti-Infectives



BioThrax[®]/NuThrax[™] transition, ACAM2000[®] domestic and international demand, travelers' vaccines expanded demand, USG contract renewals, new contracts and grants funding

Near-Term Drivers

Antibody Therapeutics



Raxibacumab deliveries, Anthrasil®, BAT® and VIG expanded demand, USG contract renewals, FLU-IGIV and ZIKV-IG progress, new contracts and grants funding

Devices



NARCAN® Nasal Spray sales, RSDL® domestic and international demand, auto-injector platform expansion, new contracts and grants funding

CDMO



Capacity expansion, capability build, leverage vertically integrated supply chain

Long-Term Drivers

- Platform technologies
- International markets
- Dual-market products
- Priority Review Vouchers
- New Contracts and Grants funding (USG, NGO)
- Novel regulatory pathways (EUA, fast track and breakthrough)
- Expanded manufacturing technology and service offerings



Growth Drivers | Mergers & Acquisitions

Key M&A Considerations

- Revenue-generating/accretive opportunities
- Dual-market products
- Commercial products that leverage core capabilities
- R&D investing leveraging internal funds
- External funds from governments,
 NGOs and other partners

Recent M&A Success | Companies, Divisions, and Individual Products gsk 2017 **PaxVax** 2018 A)APT PHARMA Company Product Company Raxibacumab **PaxVax Adapt Pharma** Anthrax monoclonal antibody Multiple revenue-generating products; First and only FDA approved nasal (non-needle) form of naloxone for opioid overdose travelers' commercial sales infrastructure, commercial sales, manufacturing sites (drug/device combination), development pipeline 2015 United Therapeutics 2015 2017 SANOFI 👣 PHC Injection Device Technologies Business/Product Platform Product ACAM2000® **Auto-Injector Platform Iminosugar** Vaccine Business Military-grade auto-injector platform Series of small molecules Smallpox vaccine business, manufacturing sites BRACCO 2014 2014 2013 CANGENE Product Company Division/Product **Cangene Corporation HPPD EV-035** Multiple revenue-generating products: RSDL drug-device combination for Family of broad-spectrum antimicrobials manufacturing and fill/finish sites neutralization or decontamination of chemical warfare agents on skin



Key Takeaways

We will continue to

- Expand leadership position in select public health markets
 - Leverage broadened product portfolio and extend into new and adjacent markets
 - Capture dual-market and commercial product opportunities
 - Further develop pipeline
 - Complement organic growth with acquisitions
- Drive material top- and bottom-line growth in 2019
 - Revenue > \$1 billion, an increase of over 40% versus 2018
 - Adjusted Net Income growth ~ 40%
- Leverage strong organizational culture and focused operational execution to continue to drive shareholder value

Vision for the Future

Fortune 500 global life sciences company recognized for protecting and enhancing life, driving innovation and living our values









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Appendix

Glossary of Terms

Term	Definition
ANVISA	National Health Surveillance Agency Brazil
BARDA	Biomedical Advanced Research and Development Authority
BMGS	Federal Ministry of Health Germany
BSL3	A biosafety level of biocontainment precautions required to isolate dangerous agents in an enclosed laboratory facility
CAGR	Compound annual growth rate
CBRNE	Chemical, Biological, Radiological, Nuclear, and Explosives
CDC	Centers for Disease Control and Prevention
CDMO	Contract development and manufacturing organization
CEPI	Coalition for Epidemic Preparedness Innovations
cGMP	Certified Good Manufacturing Practices
DHS	U.S. Department of Homeland Security
DoD	U.S. Department of Defense
DOS	U.S. Department of State
DTRA	U.S. Defense Threat Reduction Agency
EBITDA	Earnings before interest, tax, depreciation and amortization
EID	Emerging Infectious Disease



Appendix Glossary of Terms

Term	Definition
EMA	European Medicines Agency
EUA	Emergency Use Authorization
FDA	U.S. Food and Drug Administration
GAAP	U.S. Generally Accepted Accounting Principles
HHS	U.S. Department of Health and Human Services
M&A	Mergers and acquisitions
MCS	Medical Countermeasure Systems
MCMs	Medical countermeasures
MHRA	Medicines and Healthcare Products Regulatory Agency U.K.
MRMC	Medical Research and Materiel Command
NGOs	Non-governmental organizations
PMDA	Pharmaceuticals and Medical Devices Agency
SwRI	Southwest Research Institute
USG	United States Government



Reconciliation: Net Income to Adjusted Net Income – 2012 to 2019F

				Year o	ended Dece	mber 31,			
(in millions, except per share value)	2019 (Forecast)	2018	2017	2016	2015	2014	2013	2012	Source
Net Income	\$ 80.0 to \$110.0	\$ 62.7	\$ 82.6	\$ 62.5	\$ 91.4	\$ 54.3	\$ 71.2	\$ 58.2	NA
Adjustments:									
+ Acquisition-related costs (transaction & integration)	14.0	27.3	5.6	1.7	2.1	8.1	4.6	1.3	SG&A
+ Non-cash amortization charges	64.0	25.9	10.3	8.4	8.9	8.4	2.0		IA Amort., Other Income
+ Write off of syndicated loans						1.8			SG&A
+ Impact of purchase accounting on inventory step-up	7.0	18.4	2.6	1.1	0.3	3.0			COGS
+ Exit and disposal costs	4.0	0.4	1.5	11.7		2.6	2.8		SG&A
Tax effect	(19.0)	(15.1)	(7.0)	(8.0)	(4.0)	(8.4)	(3.3)	(0.5)	NA
Total Adjustments	70.0	56.9	13.1	15.0	7.4	15.5	6.1	0.8	NA
Adjusted Net Income	\$ 150.0 to \$ 180.0	\$ 119.6	\$ 95.7	\$ 77.5	\$ 98.8	\$ 69.8	\$ 77.3	\$ 59.0	NA



Reconciliation: Net Income to EBITDA and Adjusted EBITDA – 2012 to 2019F

	Year ended December 31,								
(in millions, except per share value)	2019 (Forecast)	2018	2017	2016	2015	2014	2013	2012	
Net Income	\$ 80.0 to \$ 110.0	\$ 62.7	\$ 82.6	\$ 62.5	\$ 91.4	\$ 54.3	\$ 71.2	\$ 58.2	
Adjustments:		·							
+ Depreciation and amortization	106.0	61.3	40.8	34.9	31.2	29.4	18.3	9.7	
+ Provision for income taxes	30.0	18.8	36.0	36.7	44.3	29.9	12.3	9.8	
+ Total interest expense	39.0	9.9	6.6	7.6	6.5	8.2			
Total Adjustments	175.0	90.0	83.4	79.2	82.0	67.5	30.6	19.5	
EBITDA	\$ 255.0 to \$ 285.0	\$ 152.7	\$ 166.0	\$ 141.7	\$ 173.4	\$ 121.8	\$ 101.8	\$ 77.7	
Additional Adjustments:		·				·			
+ Acquisition-related costs	14.0	27.3	5.6	1.7	2.1	8.1	4.6	1.3	
+ Exit and disposal costs	4.0	0.4	1.5	11.7		2.6	2.8		
+ Impact of purchase accounting on inventory step-up	7.0	18.4	2.6	1.1	0.3	3.0			
Total Additional Adjustments	25.0	46.1	9.7	14.6	2.4	13.7	7.4	1.3	
Adjusted EBITDA	\$ 280.0 to \$ 310.0	\$ 198.8	\$ 175.7	\$ 156.3	\$ 175.8	\$ 135.5	\$ 109.2	\$ 79.0	