



Emergent BioSolutions Reports Financial Results for Second Quarter 2007

August 6, 2007

-- Year over Year Growth in Product Revenues of \$14.3 Million to \$22.5 Million

ROCKVILLE, Md.--(BUSINESS WIRE)--Aug. 6, 2007--Emergent BioSolutions Inc. (NYSE:EBS), a biopharmaceutical company focused on developing, manufacturing and commercializing immunobiotics to prevent or treat disease, announced today its financial results for the second quarter ended June 30, 2007.

Total revenues for the period grew by \$11.7 million to \$23.2 million from \$11.4 million in the comparable period in 2006, driven primarily by a 169 percent increase in the number of doses of BioThrax(R) (Anthrax Vaccine Adsorbed) delivered during the quarter to the U.S. Department of Defense (the DoD) for active immunization of military personnel. The company also announced that the net loss for the second quarter of 2007 was \$5.0 million, or \$0.17 per share, compared to a net loss of \$3.1 million, or \$0.14 per share, for the comparable period in 2006, driven primarily by a \$9.9 million increase in operating expenses during the current quarter.

Commenting on the financial results, R. Don Elsey, senior vice president and chief financial officer of Emergent BioSolutions Inc., said, "Year-to-date, Emergent BioSolutions is generating financial results that are in line with our internal expectations. Our revenues have outpaced 2006, and our R&D and G&A expenditures are as expected and reflect our ongoing commitment to invest in our product pipeline and manufacturing infrastructure as we continue to progress our product candidates, as we have previously indicated. As a result, our year-to-date net loss is currently better than the comparable period for 2006. We remain confident that both of the contracts for new supply agreements for BioThrax with our U.S. government customers will be signed and we expect this will be accomplished before the end of the third quarter, which should position us well for strong financial performance in the future."

2Q 2007 Highlights

The company's achievements during the second quarter of 2007 included:

- delivery of 900,000 doses of BioThrax to the DoD, thus completing the company's current delivery obligation to the DoD;
- receipt of a Presolicitation Notice and a subsequent Request For Proposal on April 18 and May 7, respectively, from DoD to procure a minimum of 1.0 million to a maximum of 3.7 million doses of BioThrax in each of one base period plus three optional ordering periods for a total of up to 14.7 million doses, for which negotiations are ongoing;
- receipt of a Presolicitation Notice and a subsequent Request For Proposal on April 18 and May 3, respectively, from the U.S. Department of Health and Human Services (HHS) to procure 10.4 million doses of BioThrax, with an option for an additional 8.35 million doses, over a three year period, for which negotiations are ongoing;
- signing of a \$30 million loan agreement with HSBC to be used to fund the continued expansion of the company's manufacturing facilities in Lansing, Michigan, replacing an existing \$15 million HSBC credit facility; and
- expansion of the board of directors and the subsequent appointment of Dr. Sue Bailey as a Class III director for a two year term that will expire at the 2009 annual meeting of stockholders.

Product Sales

For the second quarter of 2007, product sales increased by \$14.3 million to \$22.5 million from \$8.2 million in the comparable period in 2006, primarily due to a 169 percent increase in the number of doses of BioThrax delivered and a 2 percent increase in the average sales price per dose. Product sales for the second quarter of 2007 consisted of BioThrax sales to the DoD of \$22.5 million.

For the six month period of 2007, product sales increased by \$27.6 million to \$48.0 million from \$20.4 million in the comparable period in 2006, primarily due to a 143 percent increase in the number of doses of BioThrax delivered, partially offset by a 3% decrease in the average sales price per

dose. Product sales for the six month period of 2007 consisted of BioThrax sales to HHS of \$21.7 million and sales to the DoD of \$26.2 million.

Contracts and Grant Revenues

For the second quarter of 2007, contracts and grant revenues decreased by \$2.6 million to \$668,000 from \$3.2 million in the comparable period in 2006. Contracts and grant revenues for the second quarter of 2007 consisted of \$668,000 from recognition of the upfront payment received in 2006 and development program revenue from the Sanofi Pasteur collaboration relating to the company's meningitis B vaccine candidate.

For the six month period of 2007, contracts and grant revenues decreased by \$1.6 million to \$1.7 million from \$3.3 million in the comparable period in 2006. Contracts and grant revenues for the second quarter of 2007 consisted of \$1.7 million from recognition of the upfront payment received in 2006 and development program revenue from the Sanofi Pasteur collaboration.

Cost of Product Sales

For the second quarter of 2007, cost of product sales increased by \$4.3 million to \$5.8 million from \$1.5 million for the comparable period in 2006. For the six month period of 2007, cost of product sales increased by \$7.0 million to \$11.4 million from \$4.4 million for the comparable period in 2006. The increase for both the second quarter and six month period of 2007 was primarily attributable to the increase in the number of BioThrax doses delivered, coupled with increased costs associated with the company's annual production shut-down, the related impact on production yield and the write-off of waste during the period.

Research and Development

For the second quarter of 2007, research and development expenses increased by \$6.6 million to \$13.3 million from \$6.7 million for the comparable period in 2006. This increase primarily reflects increased expenses of \$3.8 million in the biodefense segment, \$2.4 million in the commercial segment and approximately \$472,000 in other research and development expense.

For the six month period of 2007, research and development expenses increased by \$13.2 million to \$28.9 million from \$15.7 million for the comparable period in 2006. This increase primarily reflects increased expenses of \$9.1 million in the biodefense segment, \$3.3 million in the commercial segment and approximately \$791,000 in other research and development expense.

The increase in biodefense spending was attributable to increased efforts by the company on all of its biodefense programs as it completed various studies and began subsequent studies and trials. The increase in spending for BioThrax enhancements is related to conducting animal efficacy studies to support applications for marketing approval of these enhancements, which the company expects to submit to the FDA in late 2008 or 2009. The increase in spending for the immune globulin candidate development related primarily to costs associated with the plasma collection and fractionation program for the anthrax immune globulin. The increase in spending for the recombinant botulinum vaccine program, which is in preclinical development, resulted from advancing this program to the process development stage. The increase in spending for the next generation anthrax vaccine program, which has product candidates in preclinical and Phase I clinical development, resulted from feasibility studies and formulation development of product candidates.

The increase in commercial spending primarily reflects additional personnel and contract service costs. The increase spending for the typhoid vaccine candidate resulted from the ongoing Phase II study in Vietnam, which commenced in the first quarter 2007. The increase in spending for the hepatitis B therapeutic vaccine candidate resulted from conducting the Phase II clinical trial, which commenced in the first quarter 2007. The increase in spending for the group B streptococcus vaccine candidate resulted from costs associated with preparation for Phase I clinical trials for two of the protein components of the vaccine candidate.

The increase in other research and development expenses was primarily attributable to spending associated with preclinical programs that were acquired from ViVacs GmbH in July 2006.

Selling, General and Administrative

For the second quarter of 2007, selling, general and administrative expenses increased by \$3.2 million to \$12.7 million from \$9.4 million for the comparable period in 2006. SG&A expenses related to the biodefense segment increased by \$2.4 million, while SG&A expenses related to the commercial segment increased by \$858,000.

For the six month period of 2007, selling, general and administrative expenses increased by \$4.7 million to \$23.9 million from \$19.2 million for the comparable period in 2006. SG&A expenses related to the biodefense segment increased by \$2.8 million, while SG&A expenses related to the commercial segment increased by \$1.9 million.

The increase for the second quarter and six month period of 2007 in both segments was primarily attributable to an increase in general and administrative expenses resulting from the addition of personnel related to the company's transition to a publicly traded company and increased legal and other professional services for the company's headquarters organization.

Financial Condition and Liquidity

Cash and cash equivalents at June 30, 2007 was \$34.0 million versus \$76.4 million at December 31, 2006. The net decrease in cash and cash equivalents resulted primarily from capital expenditures and cash used in operations, including research and development expenses, the payment of 2006 income taxes and the repayment of an existing revolving line of credit, offset by collection of accounts receivable related primarily to amounts due from HHS and the DoD that were billed in December 2006 and received in January 2007.

On June 29, 2007, the company entered into a loan agreement with HSBC Realty Credit Corporation under which HSBC provided the company with a term loan of \$30 million. This loan replaced an existing loan arrangement with HSBC under which HSBC had provided a \$10 million term loan and a \$5 million revolving line of credit. On July 3, 2007, the company received and recorded \$14.8 million in net proceeds related to the new loan agreement.

2007 Financial Expectations

For 2007, the company reaffirms its expectation for full year total revenue growth of 10 to 15 percent and full year positive net earnings.

Conference Call & Webcast

Company management will host a conference call at 5:00 pm Eastern on August 6, 2007 to discuss these financial results and to provide an update on business developments, including the status of the BioThrax procurement contract negotiations with HHS and DoD. Interested parties may participate in the live teleconference by dialing 800/299-7928 or 617/614-3926 or via a webcast accessible at www.emergentbiosolutions.com, under "Investors". A replay of the teleconference will be available on the company website or by dialing 888/286-8010 or 617/801-6888 and using the passcode 25894369, approximately one hour after the teleconference concludes. The replay will be available through August 20.

About Emergent BioSolutions Inc.

Emergent BioSolutions Inc. is a biopharmaceutical company dedicated to one simple mission--to protect life. We develop, manufacture and commercialize immunobiotics, consisting of vaccines and therapeutics that assist the body's immune system to prevent or treat disease. Our biodefense business focuses on immunobiotics for use against biological agents that are potential weapons of bioterrorism and biowarfare. Our marketed product, BioThrax(R) (Anthrax Vaccine Adsorbed), is the only vaccine approved by the U.S. Food and Drug Administration for the prevention of anthrax infection. Our commercial business focuses on immunobiotics for use against infectious diseases and other medical conditions that have resulted in significant unmet or underserved public health needs. More information on the company is available at www.emergentbiosolutions.com.

Safe Harbor Statement

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements, other than statements of historical fact, including statements regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects, plans and objectives of management, including our expected revenue growth and net earnings for 2007, and any other statements containing the words "believes", "expects", "anticipates", "plans", "estimates" and similar expressions, are forward-looking statements. There are a number of important factors that could cause the company's actual results to differ materially from those indicated by such forward-looking statements, including our ability to obtain new BioThrax(R) sales contracts with the U.S. government; our plans for future sales of BioThrax; our plans to pursue label expansions and improvements for BioThrax; our plans to expand our manufacturing facilities and capabilities; the rate and degree of market acceptance and clinical utility of our products; our ongoing and planned development programs, preclinical studies and clinical trials; our ability to identify and acquire or in license products and product candidates that satisfy our selection criteria; the potential benefits of our existing collaboration agreements and our ability to enter into selective additional collaboration arrangements; the timing of and our ability to obtain and maintain regulatory approvals for our product candidates; our commercialization, marketing and manufacturing capabilities and strategy; our intellectual property portfolio; our estimates regarding expenses, future revenue, capital requirements and needs for additional financing; and other factors identified in the company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007 and subsequent reports filed with the SEC. The company disclaims any intention or obligation to update any forward-looking statements as a result of developments occurring after the date of this press release.

Financial Statements Follow

Emergent BioSolutions Inc. and Subsidiaries Consolidated Statements of Operations (in thousands, except per share data)

	Three months ended June 30,	
	2007	2006
Revenues:		
Product sales	\$ 22,518	\$ 8,212
Contracts and grants	668	3,234
Total revenues	23,186	11,446
Operating expense:		
Cost of product sales	5,842	1,509
Research and development	13,342	6,701
Selling, general and administrative	12,659	9,430
Loss from operations	(8,657)	(6,194)
Other income (expense):		
Interest income	599	123
Interest expense	(21)	(62)
Other income (expense), net	1	117
Total other income (expense)	579	178
Loss before benefit from income taxes	(8,078)	(6,016)
Benefit from income taxes	(3,117)	(2,962)

Net loss	\$	(4,961)	\$ (3,054)
Earnings (loss) per share -- basic	\$	(0.17)	\$ (0.14)
Earnings (loss) per share -- diluted	\$	(0.17)	\$ (0.14)
Weighted-average number of shares -- basic		28,599	22,372
Weighted-average number of shares -- diluted		28,599	22,372

Emergent BioSolutions Inc. and Subsidiaries
Consolidated Statements of Operations
(in thousands, except per share data)

		Six months ended June 30,	
		2007	2006
Revenues:			
Product sales	\$	47,964	\$ 20,408
Contracts and grants		1,670	3,261
Total revenues		49,634	23,669
Operating expense:			
Cost of product sales		11,358	4,370
Research and development		28,912	15,696
Selling, general and administrative		23,851	19,195
Loss from operations		(14,487)	(15,592)
Other income (expense):			
Interest income		1,473	326
Interest expense		(47)	(232)
Other income (expense), net		178	124
Total other income (expense)		1,604	218
Loss before benefit from income taxes		(12,883)	(15,374)
Benefit from income taxes		(5,233)	(7,684)
Net loss	\$	(7,650)	\$ (7,690)

Earnings (loss) per share -- basic	\$	(0.27)	\$ (0.34)
Earnings (loss) per share -- diluted	\$	(0.27)	\$ (0.34)
Weighted-average number of shares -- basic		28,234	22,360
Weighted-average number of shares -- diluted		28,234	22,360

Emergent BioSolutions Inc. and Subsidiaries
Consolidated Balance Sheets
(in thousands, except share and per share data)

		June 30,	December 31,
		2007	2006
ASSETS			
Current assets:			
Cash and cash equivalents	\$	33,980	\$ 76,418

Accounts receivable	19,397	43,331
Inventories	28,885	24,721
Income taxes receivable	14,787	869
Deferred tax assets	-	295
Prepaid expenses and other current assets	2,561	1,703
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Total current assets	99,610	147,337
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Property, plant and equipment, net	96,576	78,174
Deferred tax assets, net of current	9,378	11,477
Other assets	1,432	1,267
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Total assets	\$ 206,996	\$ 238,255
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LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts payable	\$ 17,347	\$ 27,366
Accrued expenses and other current liabilities	3,537	3,253
Accrued compensation	7,609	7,190
Indebtedness under lines of credit	-	8,930
Long-term indebtedness, current portion	2,597	2,456
Notes payable to employees	-	17
Income taxes payable	-	13,703
Deferred tax liability	195	-
Deferred revenue, current portion	976	1,432
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Total current liabilities	32,261	64,347
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Long-term indebtedness, net of current portion	30,020	31,368
Deferred revenue, net of current portion	2,773	2,997
Other liabilities	1,922	1,071
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Total liabilities	66,976	99,783
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Stockholders' equity:

Preferred Stock \$0.001 par value; 15,000,000 authorized, 0 shares issued and outstanding at June 30, 2007 and December 31, 2006	-	-
Common Stock, \$0.001 par value; 100,000,000 shares authorized; 29,730,483 and 27,596,249 shares issued and outstanding at June 30, 2007 and December 31, 2006, respectively	30	28
Additional paid-in capital	101,203	90,920
Accumulated other comprehensive loss	(954)	(473)
Retained earnings	39,741	47,997
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Total stockholders' equity	140,020	138,472
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Total liabilities and stockholders' equity	\$ 206,996	\$ 238,255
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Emergent BioSolutions Inc. and Subsidiaries Consolidated Statements of Cash Flows (in thousands)

	Six months ended June 30,	
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	2007	2006
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Cash flows from operating activities:		
Net loss	\$ (7,650)	\$ (7,690)
Adjustments to reconcile net loss to net cash		

provided by (used in) operating activities:		
Stock-based compensation expense	1,160	289
Depreciation and amortization	2,332	2,002
Deferred income taxes	9,297	(835)
Excess tax benefits from stock-based compensation	(6,708)	-
Loss on disposal of property and equipment	-	5
Changes in operating assets and liabilities:		
Accounts receivable	23,934	1,099
Inventories	(4,164)	(12,236)
Income taxes	(27,621)	(8,160)
Prepaid expenses and other assets	(1,023)	(3,038)
Accounts payable	(3,410)	(6,464)
Accrued expenses and other liabilities	526	(223)
Accrued compensation	420	(927)
Deferred revenue	(680)	22,551
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Net cash used in operating activities	(13,587)	(13,627)
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Cash flows from investing activities:		
Purchases of property, plant and equipment	(27,343)	(14,421)
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Net cash used in investing activities	(27,343)	(14,421)
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Cash flows from financing activities:		
Proceeds from borrowings on long term indebtedness and lines of credit	-	8,500
Issuance of common stock subject to exercise of stock options	2,419	43
Redemption of Class B common stock	-	(201)
Principal payments on long term indebtedness, notes payable to employees, and lines of credit	(10,154)	(814)
Excess tax benefits from stock-based compensation	6,708	-
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Net cash provided by (used in) financing activities	(1,027)	7,528
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Effect of exchange rate changes on cash and cash equivalents		
	(481)	(37)
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Net decrease in cash and cash equivalents	(42,438)	(20,557)
Cash and cash equivalents at beginning of period	76,418	36,294
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Cash and cash equivalents at end of period	\$ 33,980	\$ 15,737
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CONTACT: Emergent BioSolutions Inc.
Investors Contact:
Robert G. Burrows
Vice President, Investor Relations
301-795-1877
burrowsr@ebsi.com

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